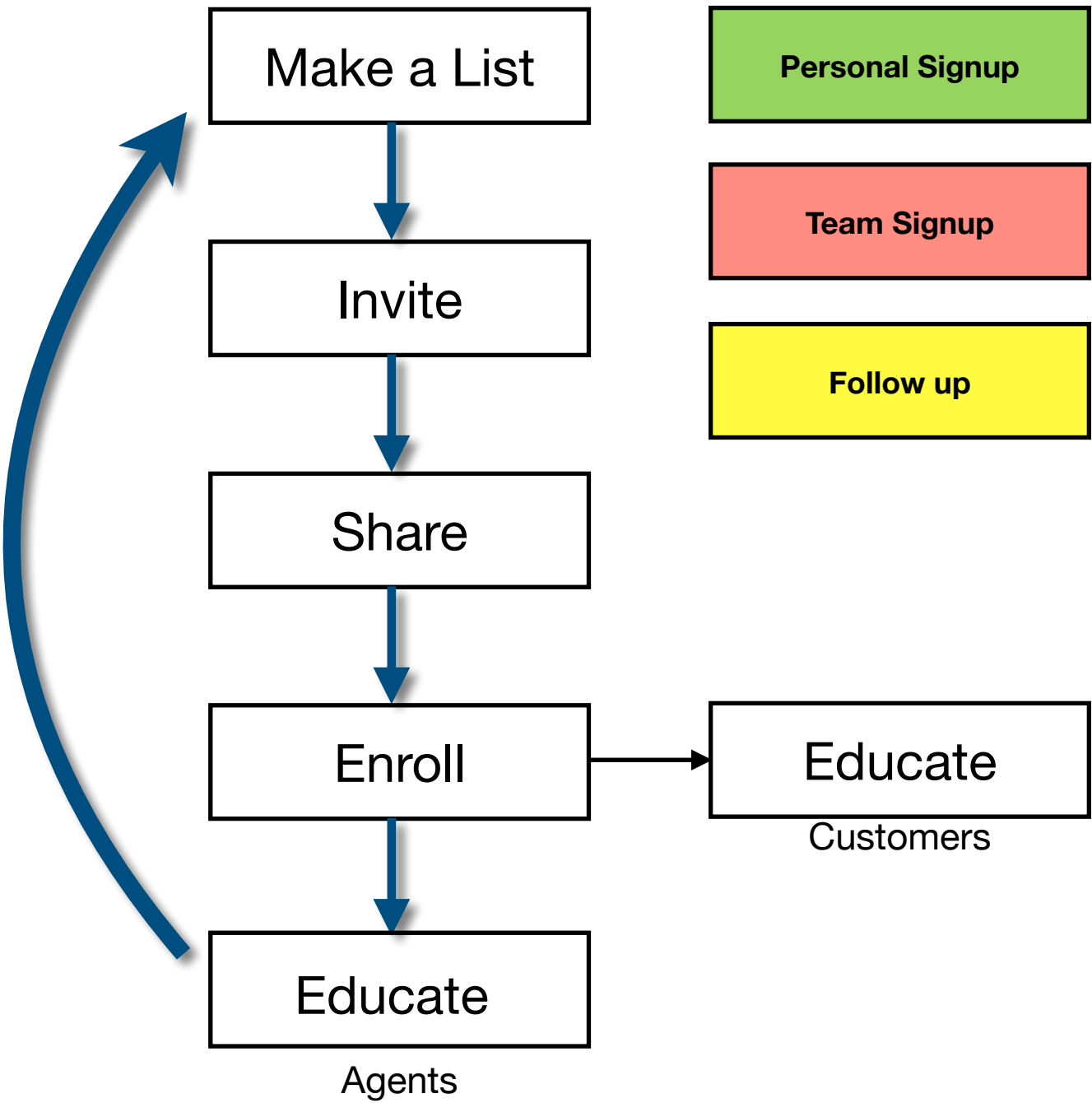


# VIAGO

## Focus Board

### Phase 1- Complete in 30 Days

1. Start with 6 in 24 hours
2. Make 30 personal exposures
3. Join and listen to the Inner Circle
4. Plug into team social media and apps
5. Attend a training within the first 90 days
6. Book your first Escape/Getaway
7. Plug into local events

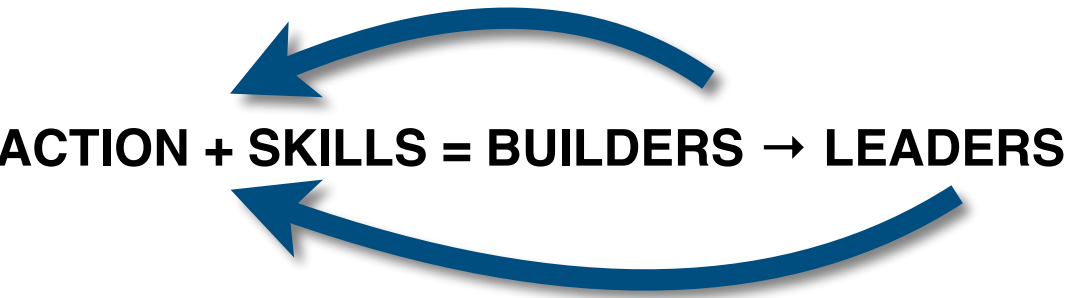


## Track your exposures

Write the Name and letter for type of exposure in each space.

I = In person  
P = Push Play  
M= Group Meeting  
Z = Zoom

	Month #1	Month #2	Month #3	Month #4
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Builders develop into Leaders, Leaders create more Builders... by focusing their EFFORT towards taking ACTION and learning SKILLS from our EVENTS as well as the INNER CIRCLE!

### Event Attendance = RANK

5 x 5 = 1 Agent	100 x 100 = 30 Agents
10 x 10 = 3 Agents	250 x 250 = 75 Agents
25 x 25 = 10 Agents	500 x 500 = 150 Agents
50 x 50 = 15 Agents	1000 x 1000 = 300 Agents

### 120 Days to 100 SQUARED

Month	Builders	Exposures	New Reps	New Builders	Total	Result
1	1	30	6	2	6	Active & Qualified
2	3	90	18	5	24	<b>10x10</b> \$200/Mo
3	8	240	48	14	72	<b>25x25</b> \$500/Mo
4	22	660	132	39	204	<b>100x100</b> \$2000/Mo

There are NO GUARANTEES regarding income. The success or failure of each Independent Representative in VIAGO, like any other business, depends on the Independent Agents own skill, dedication, personal effort, and leadership qualities.

The data on this Focus Board is not a representation of the results you should expect as there is not yet statistical data to support an agent that following any given course of action will render specific results. Rather, the purpose of the Focus Board is: (a) to help you develop a plan for your business and help you track your specific results based on your efforts; (b) to make the point that success in VIAGO requires significant work and commitment; (c) that only a small percentage of agents will advance in rank; and (d) to highlight the necessity that agents must spend the time necessary to understand the program, the products, and learn and implement successful sales techniques if you are to succeed. Actual financial results of VIAGO Independent agents are set forth under the Income Disclosure

**NAMES LIST**

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